To,
**Principal**
ICSE College,
Sahajeevan Shikshan Sanstha
Khed, Dist. Ratnagiti

Date: - 15th April 2016

*[handwritten: Prof. S.S Bhosale located in separate file for transfer reference]*

**Subject: - Deploying and provisioning of Free Wi-Fi Internet facility at ICSE College, Khed**

Respected Sir,

We are an Internet Service Providers (ISP) since 2005 onwards and as part of our CSR initiative (Corporate Social Responsibility) we would like to offer "Free Wi-Fi" facility at ICSE College, Khed.

## About us:

Joister Infomedia Pvt. Ltd. is a software development and system Integrator Company, which takes care of the technology and software related deployments was formed in 2010, it's a sister concern of M/s Syscon Infoway Pvt. Ltd. operational since 2005, both the companies are located at 3B / 402, Skyline Icon, Andheri Kurla Road, Marol, Andheri East, Mumbai 400059. Both the companies are sister concerns and owned by common shareholders Mr. Nikunj Kampani & Mrs. Manisha Kampani.

Syscon Infoway Pvt. Ltd. is an Internet service provider having license from Department of Telecommunication for Mumbai, Maharashtra and Goa service area.
We operate majorly in three business segments, 1) Corporate Leased Lines, 2) Residential Broadband service, 3) Wholesale Internet Services, having approximately 1500 SME Corporate Customers and around 2,00,000 Residential Broadband Customers in Mumbai and Pune managing a total Internet traffic of 80Gbps on our network. Syscon Infoway Pvt. Ltd also owns a complete fiber network across Mumbai and Pune accounting to 1500 Kms. and has peering with all major content providers. We have total team strength of 450 employees across Mumbai and Pune.

## About Joispot WiFi Project:

As part of our Corporate Social Responsibility (CSR) initiated by Joister we are creating Wi-Fi Internet zone for free public usage. To support this cause we encourage individual & corporate companies to come forward and contribute. We give them option to do their brand building on our platform.
Joispot provides Free 2Mbps high speed Wi-Fi facility (individually) with unlimited uploads and downloads at public places like Schools, Colleges, Restaurants, Malls, Market areas, Govt. Offices, Railway Station, Bus stops, Public Gardens, and Clubs etc. Currently we are bearing all the cost incurred in the deployment of the said project; we are confident that more corporate companies would come forward to sponsor the initiative.
To know more please visit www.joispot.com

## Mission and Vision:

In line with Government's Digital India Initiative, we at Joispot plan to provide Free Wi-Fi Internet to as many people as possible. We believe that Internet as a tool helps elevate the poor, immense information and educational content can be made available to the students, it will surely help in empowering women, help the jobless in their search, will be a tool in e-governance and create platform to promote social awareness among the masses. Our vision is to install 2500+ Joispot locations across Mumbai/ Thane/ Navi-Mumbai and Pune and another 3000+ across all other cities, towns & districts to enable common man to take advantage of the massive benefits of Internet especially those who cannot afford the high cost of 3G and 4G Internet services provided by telecom companies.

## Why Free & Working of the Free Model:

Joispot provides 2Mbps plan free of cost. We believe that the immense benefits of Internet should be made available to common man, to support our initiative we are encouraging corporate companies and entities to come forward to support this cause and consider this infrastructure cost under their Corporate Social Responsibility (CSR). We have received good response from them and we believe many more will come forward once more users get associated with us as it provides their brand visibility in both urban & rural areas.

## Current Status of the Project:

Joister has deployed Free Wi-Fi Joispots at 525+ locations across Mumbai/ Thane / Navi-Mumbai and Pune and successfully registered 3,00,000+ users using Free Wi-Fi Internet. Our Free Wi-Fi Service Provides high-speed 2Mbps truly unlimited usage (no FUP), no hidden cost keeping it completely transparent. We are further expanding this initiative to 30 small cities and villages like Satara, Khed, Alibaug, Solapur, Wai, Boisar, Palghar etc. to enable people to take advantage of the Free Wi-Fi Internet.

## Secured Network:

Joister Follows & maintains complete session logs of all the users using the Wi-Fi Internet service as per the TRAI & DOT guidelines, so in case if there is any miss use or cyber crime issue we will be able to track the user and mobile number. We also verify Mobile number of the user using OTP every six months so that we have accurate data to avoid any cyber crime related issues. All the compliance as per the rules has been strictly followed and the Premises owner does not have any liability on the same.

## Proposal:

1. Joister will bring in Fiber Optic connectivity or RF will be deployed to achieve the necessary speed and connectivity required.

2. Joister will provide speed of up to 2Mbps individually with unrestricted usage to your commuters.

3. There will be zero cost to your ICSE College, students, staff for the lifetime of this agreement both on installation as well as on usage.

4. The contract period will be minimum 5 years with an exit option by giving two months notice.

5. Equipments used for the purpose / facility will be property of Joister.

6. Joister will indemnify ICSE College management from any wrongful usage and will maintain the logs as per the TRAI (Telecom regulatory authority of India )norms

## Our Request:

We hereby request you to support our efforts and help reach the benefits of Internet to the common man so that they could access any information available on the Internet including emergency services as 3G and 4G service may not be available and affordable to all.

Hope the above is in line and we will be looking forward for your positive response.

If you have any further queries kindly feel free to connect on the below mentioned contact.

Thanking you,
Yours truly,
For Joister Infomedia Pvt. Ltd.

Name: Mr. Melwyn D'souza
Designation: Senior Business Development Manager
Mobile No.: +919004498561

P.S: Please find attached an annexure list of some of the locations we have connected

# Annexure

## State & Central Government

- Konkan Railway Corporation Limited
- Mumbai Traffic Police (HO & Traffic Booths)
- Thane Police (HO & 34 Police Stations/ Traffic
- Mira-Bhayander Municipal Corporation
- Police Training Camps All Maharashtra

## Hospitals

- K.E.M Hospital (Parel )
- Nair Hospital (Mumbai Central)
- Asian Heart  (BKC)

## Colleges

- St.Xavier's College
- N.L College
- G.S. Medical College
- Topiwala Medical College
- Khalsa College
- Institute of hotel management, catering technology & Applied Nutrition
- M.I.T College
- Viva  College

## Retail Chains

- Baskin & Robins
- FAASOS
- JumboKing

## Malls

- Raghuleela Mall
- Star Mall
- R-City Mall

## Gymkhana

- Khar Gymkhana
- Otters Club Bandra
- Hindu Gymkhana
- Islam Gymkhana
- Catholic Gymkhana
- Shivaji Park Gymkhana
- Dadar Club
- MCF gymkhana

## Slums

- Govandi Slum
- Antop Hill
- Dharavi